

Sarah Mitchell

sarah.mitchell@email.com (312) 555-0198

Regional Operations Manager

Chicago, IL [LinkedIn](#)

PROFESSIONAL SUMMARY

Dynamic management professional with over 8 years of experience in the food and beverage industry. Proven track record of driving operational efficiency, increasing revenue, and leading cross-functional teams to exceed performance goals.

EXPERIENCE

Regional Operations Manager

2022 - Present

Great Lakes Food Co.

- Oversaw operations across 12 locations, achieving a 15% increase in overall revenue within the first year.
- Implemented a new inventory management system that reduced waste by 20% and saved \$250K annually.
- Led a team of 40+ store managers, improving employee retention by 18% through targeted training programs.
- Negotiated supplier contracts resulting in a 10% reduction in food costs without compromising quality.

Assistant General Manager

2019 - 2022

Riverbend Bistro

- Managed daily operations of a high-volume restaurant, serving 500+ customers daily with a 95% satisfaction rate.
- Introduced a new menu design that boosted average check size by \$8 and increased repeat visits by 12%.
- Trained and mentored a staff of 25, resulting in 3 internal promotions within one year.
- Streamlined scheduling processes, reducing labor costs by 8% while maintaining service levels.
- Coordinated marketing events that increased weekend sales by 30% over six months.

SKILLS

Core Skills: Operations Management, Strategic Planning, P&L Management, Supply Chain Optimization, Team Leadership, Inventory Management, Vendor Negotiation, Quality Assurance, Budgeting & Forecasting, Customer Relationship Management, Data Analysis, Menu Engineering

EDUCATION

Bachelor of Science in Business Administration

2018

Michigan State University